

RURAL TOURISM ASSESSMENT

VILLAGE OF ROSCOMMON COMMUNITY DATA REPORT

Prepared By the MSU Extension RTA Team: Andy Northrop, Will Cronin, and Garrett Ziegler





Michigan State University Extension Rural Tourism Assessment

Phase 1: Planning and Asset Identification Workshop

Phase I serves as the foundational stage of the Rural Tourism Assessment (RTA) process. During this initial phase, held in workshop format facilitated by Michigan State University Extension, stakeholders identify assets and key metrics central to their tourism economy. Identified assets are prioritized by stakeholders which serve to support subsequent Phases. Additional steps are taken to generate specific questions stakeholders would like answered from First Impressions Tourism (FIT) assessment(s) conducted during and central to Phase 2.

Phase 2: (Data Collection and Analysis)

Phase 2 centers on gathering data generated through surveys and site visits using MSU Extensions FIT program. FIT provides valuable insights into the tourism experience from both first-time visitors and community perspectives generated in Phase 1. The collected data is then thoroughly analyzed to identify strengths, weaknesses, and opportunities related to rural tourism development in participating communities. Presentations are then generated for the purpose of sharing with community stakeholders offered a community forum setting as part of Phase 3.

Phase 3: Results Dissemination and Community Engagement

Approximately six months after completing Phase 2, Phase 3 commences. Results obtained from Phases 1 and 2 are merged and shared with stakeholders participating in the Rural Tourism Assessment. This phase also provides an opportunity for residents and community members to engage in discussions and provide feedback on the first-time visitor perspective, findings, fostering collaboration and shared decision-making.

Phase 4: Implementation Strategy Development and Visioning (Optional)

Although optional, Phase 4 consists of facilitated discussions with stakeholders around next steps and implementation strategies for communities participating in the entire Rural Tourism Assessment process. These discussions heavily focus on insights gathered directly from FIT assessments conducted during Phase 2 and shared during Phase 3. Tourism development models are applied, where and when necessary, to help guide discussions. Tailored strategies are developed to enhance the tourism experience based on visitor feedback and community priorities.

Rural Tourism Assessment – Roscommon County Summary

The <u>Roscommon County Economic Development Corporation</u> and <u>Michigan State</u> <u>University Extension</u> (MSUE) established a partnership in early 2023 to strengthen rural tourism across the county and three communities by capitalizing on stakeholder knowledge, input, and first-time visitor perspectives to the area.

- Following MSUE's Rural Tourism Assessment format, Roscommon County along with Prudenville/Houghton Lake, St. Helen, and Village of Roscommon participated in the multi-phase effort.
- Phase 1 was conducted April 2023.
- Phase 2 was conducted September October 2023.
- Phase 3 was completed May 2024.
- At the time of drafting this summary, Phase 4 is being planned for Fall 2024.

As part of RTA, Phase 2 consists of a comprehensive FIT assessment in and with participating partners. In this effort, Roscommon County and the three identified communities received five first-time visitors at separate times between September and October 2023.

All five visitors spent three nights, four days visiting various stakeholder identified tourism assets from Phase 1, as well as a wide range of self-identified tourism assets while on site. A total of 15 nights were spent in the county: eight nights in hotels, four nights in motels, two nights camping, and one night in a bed & breakfast.

Visitor Profiles:

- 1 Female from Generation X visited with her spouse between Friday-Monday.
- 1 Male from Generation X visited alone between Tues-Friday.
- 3 Males from Millennial Generation visited alone between Thurs-Sunday.
- All visitors are married residents of either Upper or Lower Peninsula, MI, and are employees of Michigan State iUniversity Extension with various expertise.

Visitor Diverse Personal Interests:

• Artists, (Mountain) Bike Rider(s), Birder(s), Camper(s), Foodie, Hiker(s), Paddler(s), Nature and Outdoor Enthusiast(s), Trail Enthusiast(s), Water Lover, Trip Planners, and Avid/World Travelers.

Introduction to First Impression Tourism Assessments (FIT)

The First Impressions (FI) program was developed in 1991 by the University of Wisconsin Extension to help communities learn about their existing strengths and weaknesses as seen through the eyes of first-time visitors. The FI program has been used to help communities across the U.S. and Canada inform economic initiatives or further develop community goals and has been modified over the years by various Extension services based on different needs. Michigan State University (MSU) Extension adapted this program via a multi-state grant provided by the Northeast Regional Center for Rural Development in 2014. MSU Extension's First Impressions Tourism Assessments (FIT) is a unique version of FI for our state and, since inception in 2016,

What is FIT?

FIT is a comprehensive community assessment conducted by unannounced visitors in a host community. FIT involves developing leaders, assessing the host community, sharing results in forum open to all, and providing suggestions to advance community-driven tourism. Overall, FIT helps participating communities learn about their strengths and weaknesses through the eyes of first-time visitors. Since inception, FIT has empowered leaders and stakeholders to develop action plans to improve their communities based on new perspectives and suggestions from first-time visitors. These action plans are proven to be the catalysts needed to launch and expand small town tourism development across Michigan. For more information on FIT, please visit – https://www.canr.msu.edu/tourism_first_impressions/index

Additional FIT Resources

Please visit the FIT Resources Below to learn more about the program

FIT - How it Works

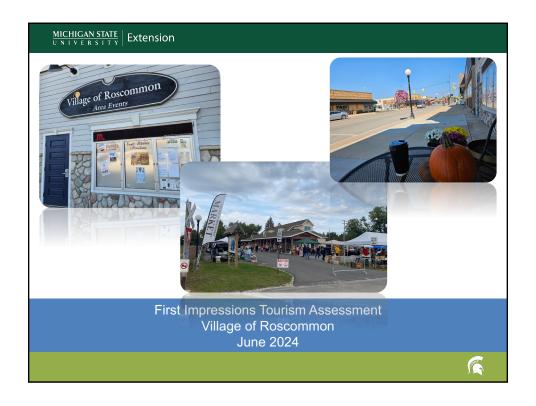
FIT - Frequently Asked Questions

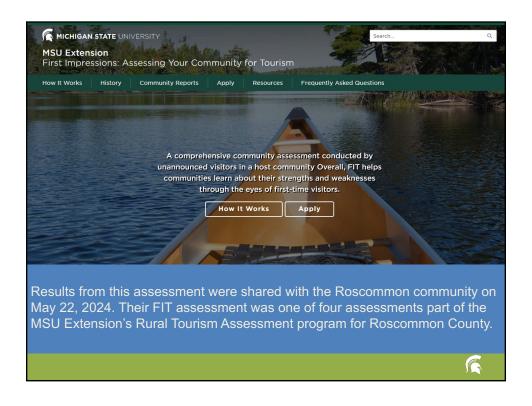
FIT - Building a Community Leadership Team for FIT

A Summary of Community Actions

and Success from FIT - <u>Downloadable Report</u>









This report was compiled by-

Will Cronin, MPA

Community Vitality and Tourism Educator Upper Peninsula Service, croninw@msu.edu



Direct all questions to this point of contact.



MICHIGAN STATE | Extension Community, Food, and Other Contributors: **Environment Institute** Andy Northrop, MA Community Vitality and Tourism Educator St. Clair County, MI; Statewide Service northro5@msu.edu Garrett Ziegler, MS Community Food Systems and Tourism Educator West MI Service, zieglerg@msu.edu Mary Reilly, AICP Land Use Educator, MSU Extension District 3 Elliot Nelson, MS Sea Grant Educator / MSU Extension District 2

MSU Extension's Mission

Helping people to improve their lives through an educational process that applies knowledge to critical issues, needs and opportunities.









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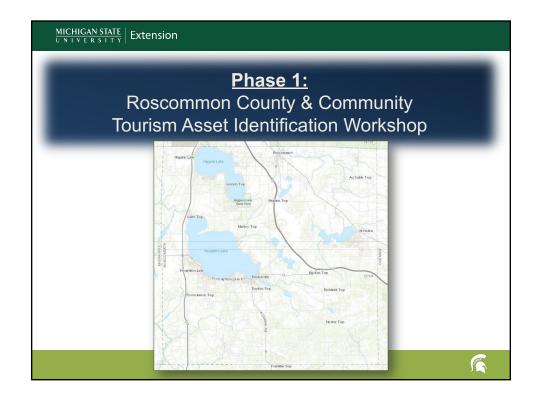
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Rural Tourism Assessment

- Phase 1 Q2-2023
 - Tourism Asset ID Workshop / April 12, 2023
- Phase 2 Q3-Q4 2023
 - FIT Assessment
 - · Roscommon County,
 - Prudenville/Houghton, St. Helen, and Village of Roscommon
 - Aggregating results and reports
- Phase 3 Q1-Q2 2024
 - Roscommon County Forum May 1st
 - Prudenville/Houghton, St Helen, and Village of Roscommon





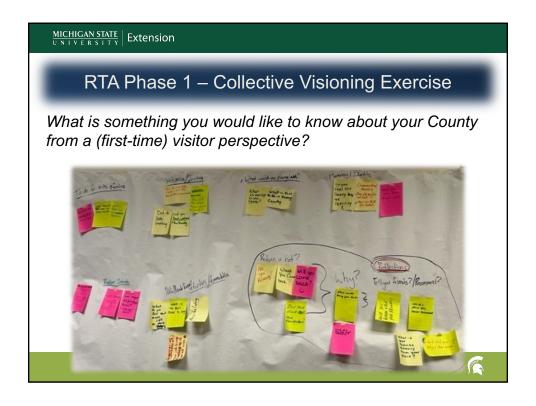
Phase 1: Tourism Asset Identification Workshop

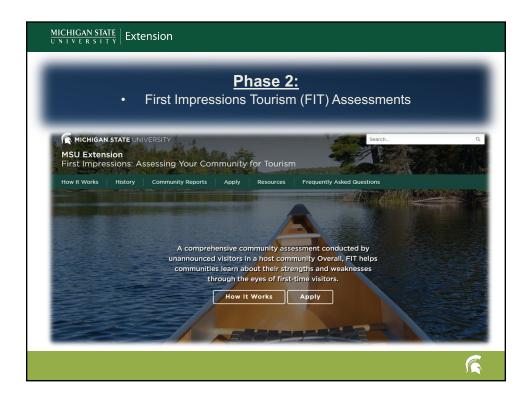
Phase 1 Objectives:

- Bring stakeholders across county/communities into a collective asset identification process
- To provide leaders/stakeholders the opportunity to pre-select and prioritize their tourism assets
- To collect additional stakeholder input for the purpose of generating county visioning questions for First Impressions Tourism (FIT) assessment





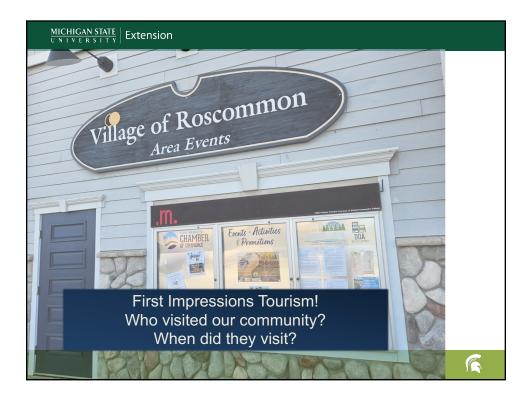












5 Visitor Profiles:

- 1 Female
- 4 Male
- Generations:
 - 3 Millennials
 - 2 Gen X
- · Visited alone 4
- Visited with spouse 1
- · All long-term residents of MI
 - Life
 - 10+ years



RTA Roscommon | FALL 2023 | MICHIGAN STATE UNIVERSITY EXTENSION

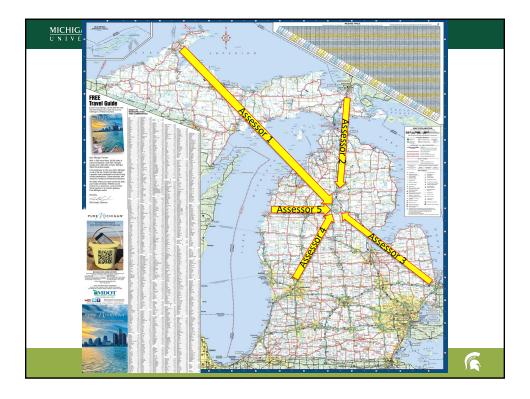


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· Assessors also identified as-

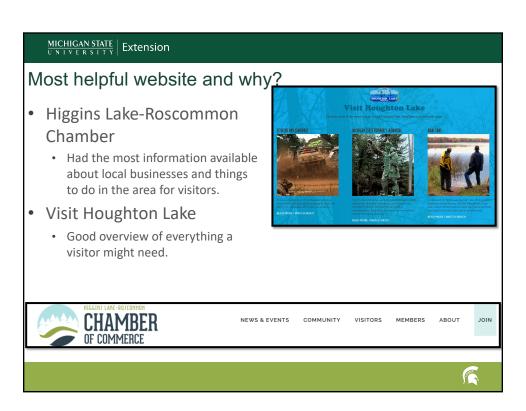
- Non-parents, Parents
 - Artists, Bike riders, Birder, Campers,
 - Foodies, Local Food Fan,
 - · Hikers, Paddlers
 - · Nature & Outdoor Enthusiasts,
 - All Trails Enthusiasts
 - Water Lovers
 - Map readers, Trip planners, Avid travelers
 - Planners, Arts Executive, Tourism Faculty, Community Development Faculty

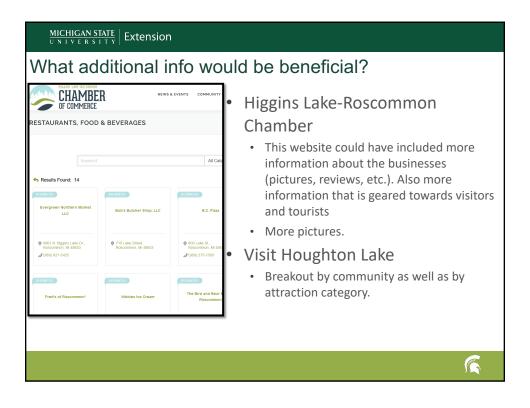


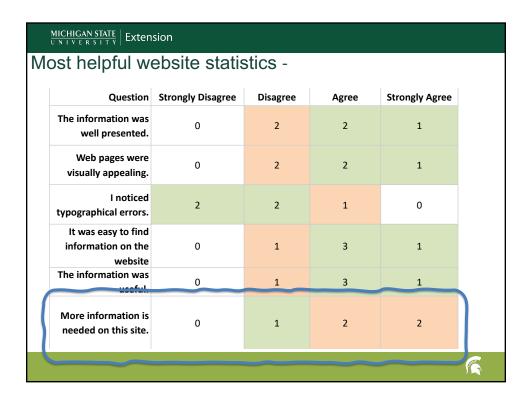


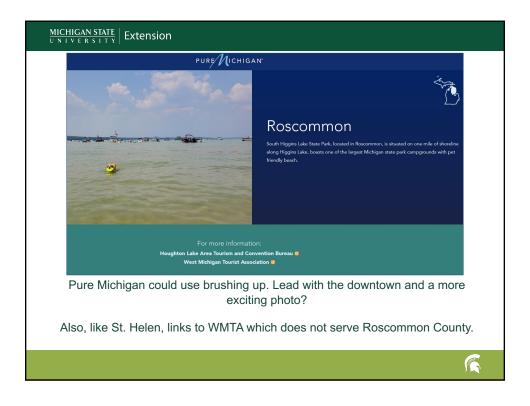












First 5-minute impressions

- The village of Roscommon feels like a nice little village. Nice little downtown with many storefronts and shops, there were people walking around and a lot of traffic in a good way. Bustling farmers market visible upon entering the community on a Saturday morning. This looked like a place where I would want to park my car and walk around to see all the shops and things.
 - What a cute and refreshing little town! Look at the attention to detail with the hanging baskets and nice side walks. Wow what a peaceful little village.





MICHIGAN STATE | Extension First 5-minute impressions —







- Very nice little downtown, moreso than I was expecting
 with quality streetscaping and street furniture. It was easy
 to find some visitor information lots of stuff was open, with
 several interesting little stores. Strong food selection by
 small town Michigan standards. This is definitely a place I
 would stop and have a look around.
- I visited twice and was glad to see the community as healthy on the surface as could be. I enjoyed seeing the banners hanging and gateway signage as well. It was an easy community to navigate and enjoy outside of the car.



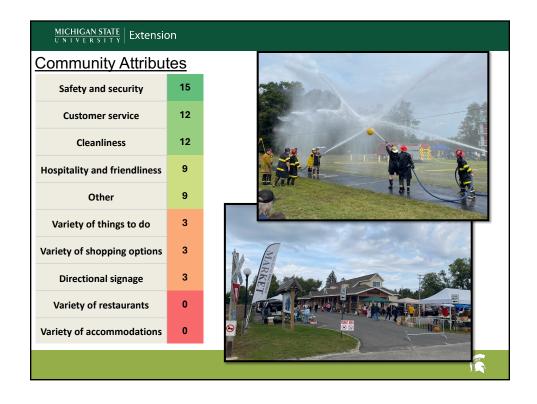
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First 5-minute impressions -

Roscommon is a very tidy community with great attention to detail. I
noticed how well kept the businesses were and landscaping was
impressive (including hanging baskets in town). The parks, river, and
old railroad station were all well kept. I was able to find visitor
information quickly in front of the Roscommon Village Hall.







Community Attributes -

 I think this community is just doing everything well. Customer service is great, there is a lot to do (train museum, local museum, farmers market, etc.). They have clearly put a lot of effort into the downtown and it really shows. My favorite part of Roscommon County by far.



Not very many lodging options right in the community itself or in the surrounding area.
 Basically motels, camping or house/cabin rentals. Could use a nice Bed and Breakfast or
 more diversity of lodging options. Same is true with variety of restaurants, food was good
 but lacked many diverse options. Felt very welcome and safe when walking around the
 community. Most of the shop owners were attentive and friendly even if I wasn't buying
 anything and happily answered by questions.



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Community Attributes –

- Such wonderful people all very friendly and willing to engage. Also the cleanest and most well kept infrastructure in the county.
- I didn't really have any POOR rankings per se as I found the community to offer fairly good services that are within reason.

 The only accommodations in Roscommon village, walking distance to town, looked pretty sketchy online.
 I was relieved that I did not book a night there after arriving in town.
 Investment in this hotel would be welcomed.

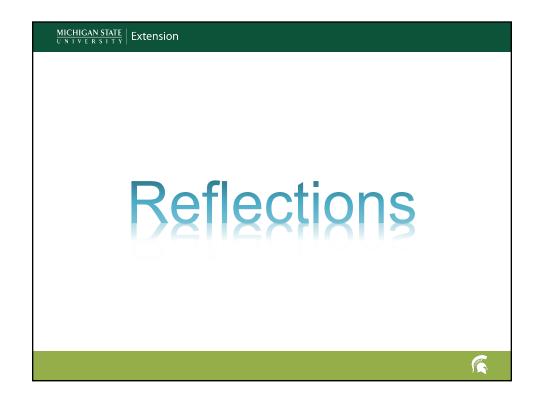


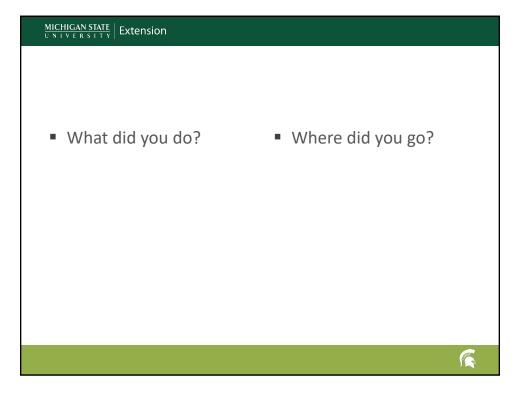






MICHIGAN STATE Extension	Downtown Bu	siness	Are
There are areas	of green space	15	
Hanging baskets are displayed on the exterior of businesses		15	
Parking charges	Parking charges are reasonable		
There are walker/biker friendly signs		14	
The grounds have been landscaped with flowers, trees, shrubs, and bushes		14	
Flags/banners are displayed o	n the exterior of businesses	14	
Walking sidewalks a	re well maintained	14	
Parking is cent	rally located	14	
There is pedestrian tr	affic (foot and bike)	14	
This is a welco	oming place	14	
Parking is	secure	13	
The main downtown business area i	s a major tourist draw for the area	13	
Customers are greeted warmly w	hen they walk through the door	12	
There is a gateway point to enter/leave	e town (piece of art, mural, sign, etc.)	12	
The main downtown business	area feels distinct or special	12	
Vehicle traffic is managed to encourage	pedestrian movement, via foot or bike	11	
The downtown business area	is handicapped accessible	11	
There is a m	nix of ages	9	
Bike lanes exist	on roadways	7	
There is a mix of	ethnic groups	3	
			F











Feeling of being welcomed – 100% said Yes!

 Felt welcomed in each shop and restaurant that I visited

- By the people and atmosphere
- Everyone was great.





• Felt like visitors were/are welcomed!



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What will you remember most six months from now?





- Quaint but happening feel of the downtown with lots of shopping/retail options.
- How peaceful and cute.
- Just the overall great vibes in the community, it's a fun little place where you want to hang around.
- Breakfast at the Beechwood, how orderly and well kept the village is, a strong sense of community pride (like the miniature railroad next to the kid's railroad at the Rotary Park/Farmers Market)
- This was the more attractive community that clearly caters to tourism and visitors in a more organized manner. I will also remember the snowmobiling trail signs behind the community/north of that could be leveraged for additional trail usage.



Are there specialty shops, attractions or assets that would bring you back to visit? 100% YES!

Farmers Market, Canoeing on the South Branch of the Ausable, Cross Country Ski Headquarters

I would come here again just for the Beachwood. Also the nature preserve. Also to try paddling on this part of the AuSable river. Also for cross country skiing. This is a place I might consider moving to some day if I ever decided to relocate!

I would definitely come back for a day in the downtown, especially if there was an event to draw me in.

Beechwood Cafe, X Country Headquarters

Butchers Wife, Made Up North, Uncommon Goods, XC Ski Headquarters



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If you could change one or two reasonable things about this community, what would it be?



Have a brewery, some more recreation infrastructure (river access in town, bike lanes and trails connecting to state parks and lakes)

More lodging options right in the downtown would be great. Marketing to really set Roscommon apart from HL/Prudenville and build its own identity as a destination/place worth getting off I75 to visit. Would love to see a hotel or Air BnB campus of glampers (old campers) or yurts as an option in or near the village of Roscommon.

I suppose I would add a boutique hotel or incorporate some MTB trails off the community center and back that up with a brewery. It could really attract clientele of that sort if some infrastructure like that existed.



What additional activities/facilities/services would you suggest to be offered in this community?

- They could use an additional restaurant like a brewery or location that serves as a community gathering spot as well as a restaurant, perhaps with some live music options as well.
- A handicap accessible canoe/kayak launch on the river in downtown.
- More hiking and bike trails would add to the already great resources.
- Just keep working on events to draw people in and leverage those downtown assets.
- More restaurant variety if practical.
- A dedicated visitor's center.

- I would like to know more about options for floating the S. Branch on a SUP-- that piece of information wasn't that accessible. I also noticed there was a guiding service near E. Higgins Lake-- was curious about multi-day expeditions including hiking/paddling.
- I would like to see some suggestions for itineraries for 1-3 night stays, etc. This could be said as well about the entire county tourism effort, but VR would offer a great starting point for that.





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30,000 Foot Suggestions

- Elevate "The Loop" concept as advertised on 75N
- Get communities to buy into it as a regional county effort
- Use concept to develop 1-, 2-, and 3day+ itineraries
- Use itineraries to develop new ideas, themes, cuisines
- Link communities together visually by story, trails, history, distances, activities, etc.





Recreation

- Increase mountain bike and non-motorized trail infrastructure
- Mountain bike trails would add another layer of outdoor rec.
- More water access wherever possible.
- Consider adding recreational opportunities, like SUP, to suite of possibilities-- increase YouTube presence for those sports
- Add lodging options, particularly in the downtown area. Explore glamping.





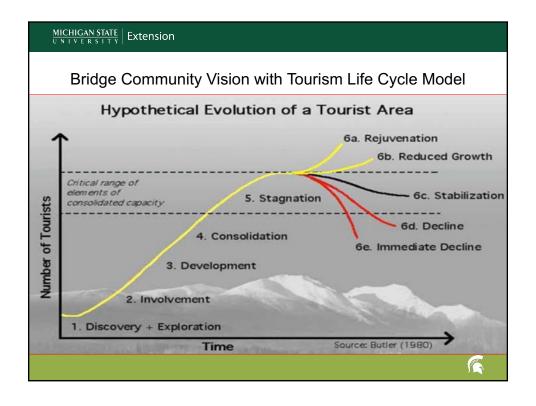
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Final thoughts...

- To really emphasize, the community has done a great job and I think should work to build
 its own identity as a small town destination on its own merits. This is not to advocate for
 "breaking away" from the rest of the county in terms of marketing, but just more
 supplemental work to build its own brand and draw pass-thru traffic off I75. I probably
 visited on a really "good day" for a visit but even so, there is a lot of like here!
- The Farmers market was so big with so many vendors, it seemed apparent that the village is a center serving a much larger community including all E. Higgins Lake/Higgins Lake and surrounding areas.
- Of the three communities assessed in Roscommon County, The Village of Roscommon seemed to have the most potential in terms of community level changes to impact the attractiveness and visitor experience in the community.









- · Communities are using FIT to -
 - · Build capacity
 - <u>Strengthen</u> their image, assets, and tourism/recreation opportunities
 - Update master and/or recreation plans
 - Spawn new ideas and leadership
 - Increase grant applications to -
 - DNR, Community Foundations, USDA Rural Development
 - · Organize for state agency programs, such as
 - Redevelopment Ready Certification (RRC)
 - · Main Street Programs



First Impressions: Assessing your community for tourism (FIT), Michigan State University Extension © Michigan State University • MSU Extension



MICHIGAN STATE | Extension Community, Food, and Andy Northrop, MA **Environment Institute** Community Vitality and Tourism Educator St. Clair County, MI; Statewide Service northro5@msu.edu Garrett Ziegler, MS Community Food Systems and Tourism Educator West MI Service, zieglerg@msu.edu Will Cronin, MPA Community Vitality and Tourism Educator Upper Peninsula Service, croninw@msu.edu Mary Reilly, AICP Land Use Educator, MSU Extension Thank y District 3 Elliot Nelson, MS Sea Grant Educator / MSU Extension District 2

Summary of MSU Extension tourism development programs

The following programs are available statewide to guide decision making around tourism development and implementation.

Understanding Tourism for Michigan Communities (UTMC)

This interactive workshop highlights tourism industry statistics and exposes communities to trends and travelers' interests, as well as a number of niche tourism markets. UTMC is specifically designed to promote regional synergies, leadership, and tourism product development. https://www.canr.msu.edu/tourism/programs/understanding-tourism-for-michigan-communities

Planning for Tourism-Preventing Destination Decline

This workshop walks communities through a planning process and uses life-cycle models to explore where communities may be in establishing themselves as tourism destinations. Additional tools will be employed to determine their readiness, identify next steps for action and explore engagement strategies for coalition building within the community. https://www.canr.msu.edu/tourism/programs/planning-for-tourism

First Impressions Tourism (FIT) Assessments

FIT is a comprehensive community assessment conducted by unannounced visitors in a host community positioned to lead development based on the program results. FIT involves developing community leadership, assessing the host community, sharing the results in a community forum open to all, and providing suggestions to drive community action. Overall, FIT helps communities learn about their strengths and weaknesses through the eyes of first time visitors.

https://www.canr.msu.edu/tourism_first_impressions/index

Custom Tourism Programs

MSU Extension tourism educators are equipped to meet the diverse needs and interests of Michigan communities. Specialized programs are available to communities with a specific interest in agri-tourism, ecotourism and/or cultural/heritage tourism.

Learn more Learn more about MSU Extension tourism programs by visiting: https://www.canr.msu.edu/tourism/

Next Steps for FIT Communities

- Consult the FIT Community Next Steps manual provided to your Community Leadership Team (CLT).
- Learn from other FIT communities as to what is achievable by reviewing "FIT Successes Report-April 2021 Edition" https://www.canr.msu.edu/resources/fit-successes-report-april-2021-edition
- Consider exploring the raw data further and identifying parts of the results to act.
- Facilitate discussions with private sector assets visited during the assessment and share asset reviews with each stakeholder and/or department.
- Schedule a public discussion meeting between the CLT, local leaders, and active citizens of all ages, abilities, and backgrounds.
- Review your community's result and discuss strategies to work together.
- Search out low-hanging tourism-related projects from list of results, picking one or two items that can be accomplished immediately and ensure their completion.
- Schedule a follow-up discussion with MSU Extension Government and Community Vitality/Tourism educators to facilitate your next steps if you need assistance.
 Contact MSU Extension Statewide Tourism Educator, Andy Northrop – northro5@msu.edu

Available Funding and Grants

- MI Economic Development Corporation Public Spaces Community Places <u>https://www.miplace.org/programs/public-spaces-community-places/</u>
- Match on Main https://www.miplace.org/small-business/match-on-main/
- United States Department of Agriculture-Rural Development Grants https://www.rd.usda.gov/programs-services/all-programs
- Michigan Arts and Humanities, Michigan Council for Arts and Cultural Affairs (MCACA)
- Arts Midwest (Touring Gig Fund), National Endowment for the Arts
- Community Foundations and/or individual Foundation funds (example: Dow in Midland)
- Business/Corporate sponsorships (example: MI Sugar Trails http://www.sblc-mi.org/michigan-sugartrails.html)
- Crowd Funding, Individual donations / sponsorships (Lions Club, Rotary Club, etc.)